

Houston EWI Connect

November/December, 2021



From Our President

Stepping Stones to Success! I am so honored to be President of EWI of Houston. Ever since I first joined our chapter, this has been one of my goals. Our chapter is on the path to continued success as we go back and see what led to our success in the past and what steps we need to take to bring us back to that same level.

Fall is such an exciting time of year. The weather is starting to cool off and the Holidays are right around the corner. As we step forward this year towards continued success, I want to remind everyone that it will take all of us to succeed. All of you are an important part of our chapter. We need you to be active on your assigned committees, attend our monthly meetings, share your ideas of ways to improve our chapter, and contribute your time, energy, and finances to achieve success.

We also need to step back and focus on our member firms. They are the backbone of our chapter and through them, you, the representatives are able to participate. I plan to reach back out to those member firms who have left our chapter for whatever reason and try to bring them back into the fold. Things are looking up and through the efforts of our Membership Committee and all of you, we can start to increase our membership again.

Our first Stepping Stone to Success is Determination. Determination is the ability to keep trying and to keep moving towards a goal, no matter what. Determination is the key to do whatever is necessary even if it takes time. We will not reach our goals overnight but we must keep trying until we are back up to our level of member firms and representatives that we had in the past.

Our fabulous Fundraising Director, Patti Strawther, and her committee are already determined to make this a great year for our chapter. Through their efforts and yours we have almost accomplished our goal of raising \$5,000 for our operating account. The rest of your 2021-2022 Leadership Team are also determined to fulfill their goals of success for our chapter this year.

As we now move into the Christmas season, let us all take time to remember that Christmas is the spirit of giving with a thought of getting. It is happiness because we see joy in people. It is forgetting self and finding time for others. It is discarding the meaningless and stressing the true values. The spirit of Christmas is also the spirit of love and of generosity and of goodness. It illuminates the picture window of the soul, and we look out upon the world's busy life and become more interested in people than in things.

Please feel free to reach out to me at any time with any questions or concerns you might have regarding our Chapter. I may be the President of EWI of Houston, but this is your chapter and through all of your efforts we will all follow the **Stepping Stones to Success** to keep our chapter strong and continue our growth!

Merry Christmas 🍷😊
Shari



2021-2022 Officers & Directors

President

Shari Schiffman
Douglas Elliman
Real Estate—Texas

President Elect

Kay Bart
Skerl & Associates

Secretary

Linda Petticrew
Shell Energy
Resources Company

Treasurer

Margo Faulkner
Sewell Automotive Companies

Sergeant-at-Arms

LaTonya Perez
Individual Member

Communications Director

Open Position

Director-at-Large B/C/DP

Carole Pitts
John Daugherty, Realtors

Fundraising Director

Patti Strawther
James J. Postl Interests

Membership Director

Shannon McNair
The Rose

Program Director

Cindy Baker
Black Haw Group

Save the Date!

Tuesday, January 11, 2022 - 1:00 PM CT

WEBINAR - On Your Mark, Get Set, GO EWI!

Thursday, January 13th

Monthly Chapter meeting will be at Damian's Cucina Italiana and will include a speaker from The Covenant House who will share with us their mission of helping youth (ages 18 to 24) to better their lives through support and education. \$55 per person

Thursday, February 10th

Monthly Chapter meeting will focus on "Emerging Leaders" and will be held at Curtain Call with a full BBQ spread. \$45 per person

Thursday, March 10th

Annual EWI of Houston Sustainers Luncheon will be held at Ouisie's Table.

Wednesday, April 6th

Executive Appreciation Night will be held at Ballroom at Bayou Place.
\$75.00 per person

Friday and Saturday, April 8th – April 9th

Regional Chapter Board Forum in Chattanooga - Hosted by EWI of Chattanooga

Thursday, May 12th

Monthly Chapter Meeting – Location Pending

Thursday, June 9th

Monthly Chapter Meeting honoring Past Presidents will be at The Forest Club

Thursday, July 14th

Monthly Chapter Meeting – Location Pending

Friday and Saturday, July 15th – July 16th

TEXOMA Board Forum in Houston – Hosted by EWI of Houston

Thursday, August 11th

Annual Scholarship Celebration Night Chapter meeting will be at Amegy Bank

Thursday, September 8th

Monthly Chapter Meeting - Annual Business meeting – Location Pending

Thursday - Saturday, September 15th – September 17th

Leadership Conference and Annual Meeting (LCAM) – Corpus Christi, Texas

Thursday, October 13th

Monthly Chapter Meeting - 2022-2023 Installation of Officers – Location Pending

Thursday, November 10th

Monthly Chapter Meeting – Location Pending

December 8th

Monthly Chapter Meeting – Location Pending



NOVEMBER BIRTHDAYS

Bari Ross
David Jones

November 5
November 6

DECEMBER BIRTHDAYS

Georgia Graugnard
Cindy Baker
Patti Strawther
Lindsey Duhon
Betty Stolarski
Donna Turner

December 7
December 9
December 11
December 14
December 24
December 25



HAPPY ANNIVERSARY

NOVEMBER ANNIVERSARIES

Omni Hotel

13 Years

EWI of Houston October Chapter Meeting Recap

Submitted by **Linda Petticrew**, Shell Energy Resources Company



This is always such a special evening for EWI Representatives with the installation of the new board. The meeting was held at Maggiano's Little Italy in a private room upstairs.

This is a very special evening for the incoming President. Shari had her husband and daughter at the meeting, and it was a pleasure to meet them. She also had her boss, Catherine Lee, and quite a few of her co-workers at this meeting.

Maggiano's brought out such a delicious spread with two different salads, Rigatoni with Chicken, Mom's Lasagna, Oven Roasted Pork Loin, and Salmon. Then we had both Tiramisu and Chocolate Layered Cake. There was so much

delicious food that I think everyone left this meeting so full.

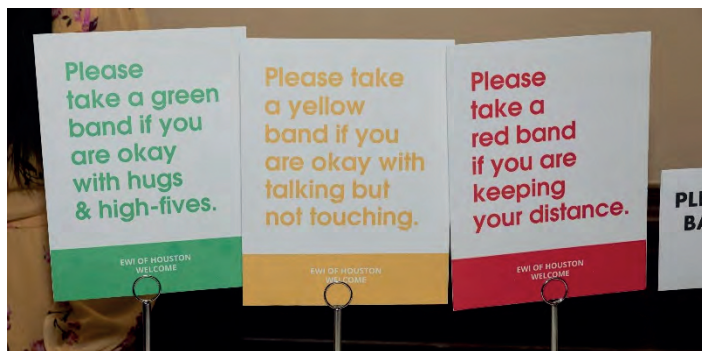
Rebekah gave a heart-felt speech about her year as President and all the wonderful things we all did as a group. She was an excellent President for a year and a half!

I love the talk that Shari's executive Catherine Lee gave about their firm and Shari. As we all know, Shari is the first one in the office and now as President she is probably the last to leave. Catherine was so interesting and funny. Loved hearing all the things she told us about Shari.

Our previous year's Corporate President, Felicia Senter from Tulsa Tech and the EWI of Tulsa Chapter, was there to install our new board of directors. She had collected the Why each of our incoming board members Loves EWI and shared each one with us. Her installation was very heart-felt and so much fun to learn what each board member loves about EWI.

This is one of my favorite meetings of the year to watch all the hard-working EWI Reps being installed as our new board and hearing who will be chairing our committees this year.

Good luck Shari!! You are surrounded by a great board and committee chairs and it should be a great year!



"Some people dream of success, while other people get up every morning and make it happen."

Wayne Huizenga

EWI of Houston October, 2021 Meeting



Bill Schiffman, Guest; Shari Schiffman, Douglas Elliman Real Estate; and Jamie Loganbill, Guest



Shannon McNair, The Rose LaTonya Perez, Individual Member



Margo Faulkner, Sewell Automotive Companis, and Felicia Senter, 2020 EWI Corporate President, representing Tulsa Tech



Sanela Hasagic and Courtney Castellanos, Lockwood, Andrews & Newnam, Inc.



Kay Bart, Skerl & Associates; Wendy Gonzales, The Plaza Group; Michele Votano, Atlantic Relocation Systems; and Clista Woods, Guest



Linda Day, The Day Team at Keller Williams Southwest; Barbara Stokes, Amegy Bank; and Priscilla Massey, Sustaining Member



*Sara Waguespack, Sustaining Member
Lloyd Waguespack, Guest*



*Delynn Walker, Texas Southern University
Cindy Baker, The Black Haw Group*



*Kay Bart, Skerl & Associates; Ellen Ramsey,
Executive, Let It Fly; and Marji Zamora, Speedy
Printing—Katy Freeway*



*Larry Wesley, Guest; Rebekah Wesley, Jackson
& Company; Amy Lawrence, Guest; and
Tara Lawrence-Johnson, Guest*



*Shari Schiffman, Douglas Elliman Real Estate
Catherine Lee, Executive, Douglas Elliman Real
Estate*



*Felicia Senter, 2020 Corporate President
representing EWI of Tulsa; and Rebekah Wesley,
Jackson & Company with the 2020 Lucille Johnson
Perkins Leadership Award*

Trentino/Barolo Room 5:30 pm

Executive Women International - Instillation Dinner





EWI of Houston 2021-2022 LEADERSHIP TEAM

President

Shari Schiffman
Douglas Elliman Real Estate

President-Elect

Kay Bart
Skerl & Associates

Secretary

Linda Petticrew
Shell Energy Resources Company

Treasurer

Margo Faulkner
Sewell Automotive Companies

Sergeant-at-Arms

LaTonya Edmeade Perez
Individual Member

Communications Director

Open Position

Fundraising Director

Patti Strawther
James J. Postl Interests

Membership Director

Shannon McNair
The Rose

Program Director

Cindy Baker
Black Haw Group

Director-at-Large

Carole Pitts
John Daugherty, Realtors

ASIST Chair

Donna Turner
QL Capital Partners

Bylaws Chair

Barbara Stokes
Amegy Bank

EWISP Chair

Elisa Garcia
Houston First Corporation

Mentor / Retention Chair

Mary Margaret Carroll
MM Carroll & Associates

Nominating Chair

Rebekah Wesley
Jackson & Company

Philanthropy Chair

Katie Aguirre
Avenida Brazil Churrascaria Steakhouse

Public Relations / Social Media Chair

Sandy Gracia
Individual Member

Strategic Planning Chair

Marji Zamora
Speedy Printing Katy Freeway

Historian

Liz Palacios
Hilcorp Energy Company

Photographer / Web Chair

David Jones
D. Jones Photography

Advisor

Delynn Walker
Texas Southern University

Advisor

Rebekah Wesley
Jackson and Company

Advisor / Parliamentarian

Marji Zamora
Speedy Printing Katy Freeway

Stepping
Stones to
Success

EWI of Houston November Chapter Meeting Recap

Submitted by **Carole Pitts, John Daugherty, Realtors**

Our November chapter meeting was held on Veteran's Day at Cyclone Anaya's on Woodway. Cyclone Anaya's had a great set-up for us with a small room for mingling and networking where the check-in table was located and the door prizes were set up in a very festive manner. The small room flowed into a private room for our dining area. It was set up with two long dining tables and a buffet at the end. The restaurant also generously offered one complimentary adult beverage for everyone so many of us enjoyed margaritas or a glass of wine!

The networking hour was festive and lively, and before we knew it, it was time to be seated for our program and dinner. Our President, **Shari Schiffman**, representing **Douglas Elliman Real Estate – Texas**, kicked off the meeting with interesting facts about the origin of Veteran's Day reminding us all that freedom is not free. We owe our Veterans our never-ending gratitude. Before we ate, Shari invited **Deborah Jones**, representing **CenterPoint Energy**, up to give a very inspiring Veteran's Day themed invocation. Then we enjoyed a delicious fajita dinner with all the trimmings (some of us, though, were already full from eating chips, salsa and queso)!



Shari then invited **Patti Strawther**, representing **James J. Postl Interests**, our 2021-2022 Fundraising Director, to draw the winners of the VISA gift card fundraiser. All 100 tickets had been checked out by our representatives within three weeks of the fundraiser being announced at our October meeting. All funds for the tickets were turned in prior to our November meeting, raising \$5,000 for our chapter! The winners were: Lisa Herbert, first place (winning ticket sold by **Debra Crabtree**, representing **Westpark Communications**); Jim Postl in second place, executive of James J. Postl Interests, (winning ticket sold by Patti Strawther); and Catherine Thomas, third place (winning ticket sold

by **Cindy Baker**, representing **Black Haw Group**). Patti then announced the next fundraising opportunity, the Calendar Sponsorship, which has the potential to raise significant funds for our chapter! All of us in the room could feel the extreme enthusiasm that Patti is bringing to FUN-draising, and it was impossible not to respond in kind!!! Patti then held the drawings for the terrific door prizes that we had the opportunity to win.

Shari announced that the chapter would once again be participating in Blue Santa at our December chapter meeting at member firm CenterPoint Energy, and the HPD officers with Blue Santa would be in attendance! She closed the meeting with wishes for everyone to have a safe drive home and a very happy Thanksgiving.



*Priscilla Massey, Sustaining Member
David Jones, Executive, D. Jones Photography*



*Sara Wagusepack, Sustaining Member
Carole Pitts, John Daugherty, Realtors*

EWI of Houston November Meeting Cyclone Anaya's



Deborah Jones, CenterPoint Energy, gives the invocation.



*Kay Bart, Skerl and Associates
Cindy Joutraw, CenterPoint Energy*



*Delynn Walker, Texas Southern University
Patti Strawther, James J. Postl Interests*



*Shari Schiffman, Douglas Elliman Real Estate – Texas, and
Cindy Joutraw, CenterPoint Energy contemplate door prizes.*



*Debra Crabtree, Westpark Communications,
celebrates the win!*



Welcome New Member

Linda Day, The Day Team at Keller Williams Southwest



Please welcome **Linda Day** with **The Day Team at Keller Williams Southwest** to EWI. Linda was born in Rhode Island and grew up in Fairfax, Virginia. Her father was in the military so their family moved around a lot. She and her husband, Mike, whom she's been married to for 38 years, moved to Houston in 1997. They have two boys, Greg and Collin.

Among the places that Linda has lived is Washington D.C., London, and of course, now Houston. Her stay in Houston was only supposed to last for 3 years, but here she is, almost 25 years later, and we are glad that she's here!

She is a Realtor by trade and in her spare time she enjoys biking, traveling, and walking her spoiled golden retriever.

Linda says that she is excited to get involved with EWI, and we are certainly excited to have her.

Welcome Linda!



EWI of Houston Membership Update

as of December 1, 2021

37 Member Firms (1 firm w/rep. pending)	17 Sustaining Members
38 reps.	1 Life Member
2 Individual Members	6 Honorary Members
Individual Member: 1	
Individual Pandemic Member: 1	
Firms with 4 Representatives: 0	
Firms with 3 Representatives: 0	
Firms with 2 Representatives: 2	
Firms with 1 Representative: 34	
Firm with Rep Pending: 1	

Corporate Membership Update

Firm Representatives	780	Collegiate Member	50	Chapter Life Member	54
Individual Member	17	Rep Pending	11	Corporate Life Member	18
Virtual Member	20	Student Member	1	Honorary Life Member	1
Transitional Status	2	Sustaining Member	174	TOTAL MEMBERSHIP	1,122

FUNDRAISING

FOCUS > > > > >

The Fundraising Committee is off to a great start with several initiatives. In October we began the Visa Gift Card Drawing Fundraiser. Within 3 weeks, all 100 tickets were checked out and the drawing took place at the Chapter meeting on Thursday, November 11th. Congratulations to 1st Place **Lisa Hebert** (winning ticket sold by **Debra Crabtree**), 2nd Place **Jim Postl** (winning ticket sold by **Patti Strawther**), 3rd Place **Catherine Thomas** (winning ticket sold by **Cindy Baker**).

In November, we announced the Lynch Creek Farms fundraiser where you could order directly from them and EWI would receive a small percentage. The amount raised is unknown, but it is minimal. We also announced the **Be My Date Calendar Sponsorship**. Representatives request a registered calendar, then fill the calendar with sponsors for each date. This fundraiser has the potential to boost the budget in a way to assist EWI with our many activities and philanthropic requests. The Be My Date Fundraiser drawing will take place at the February meeting, and the deadline to submit is February 3rd. For more information and to get your calendar, contact Patti Strawther.

At the December meeting, we held a Kendra Scott Pop Up shop that brought EWI \$81 in the give back program.

Our biggest fundraiser of the year, Executive Appreciation Night, is less than 4 months away! We need everyone's participation to make it successful so we may raise funds for deserving students to receive scholarships. Look for the communications to go out to your executive early January with sponsorship opportunities and request for donated items. With the new ways of working (a lot of remote working) **we are requesting your executive's email address to send them the Executive Appreciation Night sponsorship** Please provide this to membership director, **Shannon McNair, The Rose, smcnair@therose.org**.

Lastly, the monthly door prizes have been going well. So thank you to those who have contributed. As a friendly reminder, each representative is to provide an item for the monthly door prizes, minimum value of \$50, each fiscal year. We just started up in October and are looking for great items for January. Reach out to Patti Strawther to notify her which month (January through October, except April) you would like to sign up for.



Notes from the Board of Directors

CORPORATE COMMUNICATIONS:

11.09.2021 EWI Corporate NewsFlash:

- Welcome Home Membership Campaign extended to March 31, 2022. New or returning EWI members will receive \$165 corporate dues rate + Chapter fees
- There will be EWISP & ASIST Corporate Scholarships this year. \$5,000 for EWISP and \$15,000 for ASIST
- Chapter Literacy Grant for 2022 – details to come
- LCAM 2022 rates are:
 - \$700 Early Bird
 - \$800 Regular
 - \$850 Early Bird with Leadership Caucus
 - \$950 Regular with Leadership Caucus

COMMITTEE REPORTS:

ASIST - Donna Turner, QL Capital Partners:

First committee meeting was held on October 28, 2021, and weekly committee meetings have been set.

EWISP - Elisa Garcia, Houston First Corporation:

In the process of scheduling first committee meeting.

Philanthropy - Katie Aguirre, Avenida Brazil Churrascaria Steakhouse:

In the process of scheduling first committee meeting.

Sgt. Joshua Munguia with Blue Santa will be attending the December Chapter Meeting and he may have one or two other officers with him.

Discuss a chapter donation to Blue Santa.

Budget - Margo Faulkner, Sewell Automotive Companies:

B/C/DP Accounts

Money Market Balance as of 10/31/2021: \$ 17,345.21

Checking Balance as of 10/31/2021: \$ 47,649.95

Certificate of Deposit: As of 10/31/2021: \$50,000.00

Operating Accounts

Money Market Balance as of 10/31/2021: \$ 33,708.37

Total: \$ 64,995.16

Checking Balance as of 10/31/2021: \$ 7,818.77

Total: \$ 41,527.14

Communications / Courtesy - Lindsey Duhon, Harvest Midstream:

No report.

Courtesy - No Report.

Public Relations - Social Media - Sandy Gracia, Individual Member:

No Report.

Web – David Jones, D. Jones Photography:

No Report.

Fundraising - Patti Strawther, James J. Postl Interests:

The committee met on November 1st. The next Committee meeting was held on November 29th.

There was an energetic feeling in the room with lots of suggestions and ideas discussed for fundraising for the Operating and Executive Appreciation Night budgets. Executive Appreciation Night was the majority of the conversations and information included in the Executive Appreciation Night Report.



In attendance for the November 1 meeting: Martha Ceballos, Debra Crabtree, Craig Howard, Priscilla Massey, Shannon McNair, Carolyn Toriggino, Patti Strawther, Shari Schiffman and Kay Bart. We were missing Barbara Camino, Lindsey Duhon, Liz Palacios. Barbara Stokes was added as a member of the Fundraising Committee on November 3rd.

We reviewed a list of ideas and decided on the Calendar Sponsorship Fundraiser for the Operating Budget as it can provide a significant impact. Additional feedback was received from the Committee through Thursday, November 4th, when the first calendars were issued to a few representatives who had requested. It was announced at the November 11th meeting, and an email communication was sent by Shari Schiffman to the Chapter on November 12th.

December we will host a wine pull if we are able to secure wines. Debra Crabtree and Martha Ceballos will reach out to their contacts from the Rodeo Wine Committee who may be willing to donate. Details are still in process.

On November 12th a suggestion came in by representative Mary Margaret Carroll to host a Kendra Scott fundraiser. The timing for December would be nice for Christmas shopping and provide a better impact for their percentage return to the Chapter. Details are still in process and under consideration.

Visa Gift Card Drawing Fundraiser: The tickets began distribution/checked out to reps at the October 13th Chapter meeting at Maggiano's, Installation of Officers. Within 3 weeks, all 100 tickets were checked out.

All 100 tickets were turned in with their funds at or before the Chapter meeting on Thursday, November 11th, so the drawing took place. 1st Place Lisa Hebert (winning ticket sold by Debra Crabtree), 2nd Place Jim Postl (winning ticket sold by Patti Strawther), 3rd Place Catherine Thomas (winning ticket sold by Cindy Baker).

Lynch Creek Farms fundraiser was distributed in Chapter communications as follows:

It was announced at the October meeting and submitted to Communications on November 3rd for inclusion in the November newsletter, and included in a Fundraising Update sent on November 8th.

There were 5 door prizes and one donation opportunity for the November meeting. Each was announced and recognized for their contribution:

Beauty: Chi Smart Gemz Hotbrush – Teal Metallic Soft Touch. 1” Oval Heated Brush. Value \$80.
Donated by Shannon McNair, representing The Rose

Shopping: Gift Card to Abejas Boutique. **Donated by Abejas Boutique**

Spa: Pampered Spa Gift Basket. Includes White Tea Exfoliating Loofah Soap, Silky Mesh Bath Sponge, Bath Fizz Ball, Dark Cherry Orchid Body Cream, Green Tea Soap Bar, Hand Cream, and Soap in a Sponge Bar, **Donated by Cheri Ferguson, Sustaining Member**

Jewelry: Kendra Scott Everlyne Bracelet. **Donated by Shannon McNair, representing The Rose**

Dining: Lorenzo's Restaurant Group. El Tiempo / Lorenzo's. Two certificates. Expires December 2021. **Donated by Lorenzo's Restaurant Group**

Donation/Purchase Opportunity

\$20 Donation for Custom Made Ornament. Maximum 10 ornaments. By Patti Strawther

Funds received:

Visa Gift Card Drawing – total received for fundraiser: \$5,000

Contributions received/deposited prior to the 11/11 Meeting: \$1,700

11/11 Meeting: Checks, Cash and Clover Credit Card Payments turned in to Shari Schiffman:
\$3,300

Door Prizes – Total \$345

\$160 Cash

\$60 Checks

\$75 Clover on 11/11

\$50 Clover Pre-Paid Tickets processed before 11/11

(Included in this total and turned in to Shari Schiffman, was \$80 donation to the Chapter for the custom ornament, 5 ornaments were requested but one has not paid.)

- **Executives Appreciation Night Committee - Patti Strawther, James J. Postl Interests:**

First meeting was held on November 1st. The next meeting will be on November 29th and Cindy Baker, Program Director, has been invited to attend the Fundraising Committee meeting.

As mentioned in the Fundraising Report, Executive Appreciation Night fundraising ideas were the majority of the conversation at the committee meeting hosted on November 1 by Craig Howard, representing The Ballroom at Bayou Place. He has offered to underwrite the event to include venue, staff, floral arrangements, meal, drinks and valet. We agreed with a price of \$70/pp.

There was discussion on targeting items that would bring in high bids, have a lot of interest, and/or having a variety of items for the best experience for attendees and online bidders. Once we have a target list we can reach out to companies for sponsorship/donations.

Some suggestions included:

Party on the Patio at The Ballroom at Bayou Place – donated by Craig Howard
Flowers for a Year – donated by Craig Howard
Custom Fire Pit, BMW Bicycle, Gift Card Tree, Wine Packages, Destination Vacation, Staycations, Office Make Over, Liquor Wagon

We are asking all representatives to begin reaching out to their contacts for great items and/or donations. Shari mentioned at the November 11th meeting and we will mention every opportunity.

Instead of each committee working toward a themed basket as done in the past, discussion was for reps to participate (collect/contribute) in any area they have an interest (i.e. Liquor Wagon, Staycation, etc.).

- **Membership / Directory - Shannon McNair, The Rose:**

37 Member Firms with 1 rep pending, 38 Representatives, 2 Individual Members, 17 Sustaining Members, 1 Life Member, 6 Honorary Members
Directory Committee – No Report

- **Mentor / Retention - Mary Margaret Carroll, MMCarroll & Associates:**

Contacting Members of EWI of Houston to talk about them rejoining.

- **Program / Professional Development - Cindy Baker, Black Haw Group:**

Our first committee meeting is scheduled for November 30, 2021.

December 9th meeting will be at CenterPoint Energy with Blue Santa.

January 13th meeting will include a speaker from The Covenant House, who will share with us their mission of helping youth (ages 18 to 24) to better their lives through support and education.

Amegy Bank – In discussions with Amegy about hosting August Scholarship night at their building.

The Forest Club – they have agreed to work with me on having an event at the club. Chef will work with me to have a nice dinner but within our parameters.

It is my understanding that Patti Strawther would like to have Executive Appreciation Night at The Ballroom at Bayou Place. I have not confirmed this yet and need to have a discussion with her concerning this at some point.

Memorial Park Everglades Presentation (maybe a tour)

Aquarium Downtown – Marilyn Desimone would like to host a meeting at the Aquarium Downtown, however, there is a minimum attendance requirement. I will continue to work with Marilyn to host a 2022 meeting.

Professional Development - Our first meeting is scheduled for 11/30/2021

- **Bylaws - Barbara Stokes, Amegy Bank.:**

First 2021 – 2022 committee meeting was held on November 10, 2021, with Barbara Stokes, Marji Zamora, Lily Portales, Shari Schiffman, and Kay Bart in attendance. The Bylaws Committee met virtually to review the Corporate Bylaws and proposed amendments to our Chapter Standing Rules.

- **Sergeant-at-Arms / Hospitality - LaTonya Perez, Individual Member:**

November Meeting had 20 in attendance with 25 RSVP's. A detailed report is on file.

Hospitality:

At November meetings replacement/revised name tags were distributed to representatives who requested new badges.

New Board and committee chair name tags were distributed along with the blue tag for the current board members

Replacement name tag holders are available and will be passed out during the December Monthly Meeting

- **Convention/VP - Kay Bart, Skerl & Associates:**

No Report.

- **Nominating - Rebekah Wesley, Jackson and Company:**

No Report.

- **Strategic Planning - Marji Zamora, Speedy Printing - Katy Freeway:**

No Report.

- **Unfinished Business:**

LaTonya Perez, Individual Member, moved to ratify the electronic vote taken on November 2, 2021, to approve the November meeting notice. Cindy Baker, representing Black Haw Group, seconded the motion. Motion carried.

- **New Business/Discussion Topics:**

Cindy Baker, representing Black Haw Group, moved to approve the Consent Agenda. LaTonya Perez, Individual Member, seconded the motion. Motion carried.

Carole Pitts, representing John Daugherty, Realtors, moved to approve a donation to Blue Santa not to exceed \$750. Margo Faulkner, representing Sewell Automotive Companies, seconded the motion. Motion carried.

Carole Pitts, representing John Daugherty, Realtors, moved to approve when someone purchases \$25 worth of door prize tickets, they will get one extra ticket. Kay Bart, representing Skerl & Associates, seconded the motion. Motion carried.

Margo Faulkner, representing Sewell Automotive Companies, moved to approve "Be My Date" calendar fundraiser to run through February 3, 2022. Shannon McNair, representing The Rose, seconded the motion. Motion carried.

Cindy Baker, Representing Black Haw Group, moved to set the price for Executives Appreciation Night at \$75 per person. Carole Pitts, representing John Daugherty, Realtors, seconded the motion. Motion carried.

Margo Faulkner, representing Sewell Automotive Companies, moved to change the date of Executive Appreciation Night to April 6, 2022, to accommodate availability of The Ballroom at Bayou Place. LaTonya Perez, Individual Member, seconded the motion. Motion carried.

LaTonya Perez, Individual Member, moved to present the proposed changes to the Standing Rules to the Membership at the December meeting. Carole Pitts, representing John Daugherty, Realtors, seconded the motion. Motion carried.

Margo Faulkner, representing Sewell Automotive Companies, moved to present the proposed changes to the Chapter Bylaws as amended to the Membership at the December meeting. Shannon McNair, representing The Rose seconded the motion. Motion carried.



Front Row: Priscilla Massey, Vicky Tarpy, Rebekah Wesley, Lisa Noack (guest), Linda Petticrew, Carolyn Noack
Back Row: Kay Bart, Marji Zamora, Donna Gurney, Debbie Casey, Delynn Walker, Melissa Ford

Past Presidents' Luncheon

The annual Past Presidents' Luncheon is an opportunity to welcome the newest Past President into the group. This year, we were honored to welcome Rebekah Wesley our 2019-2021 Chapter President. Rebekah served during the Covid-19 Pandemic and agreed to continue her service through the 2020-2021 EWI year. During her tenure, she was awarded the Lucille Johnson Perkins Corporate Leadership Award given to an outstanding Chapter President.

The Past Presidents gathered at Brennan's and enjoyed a delicious brunch, complete with Mimosas. Celebrating the successes of the Chapter and discussing ways to improve, as well as catching up on everything from kids, grandkids, and vacations, it was a morning of celebration and joy!

Thank you to Linda Petticrew for making the arrangements, providing the beautiful table decorations, and the lovely favors for the attendees.

Member Spotlight



At Douglas Elliman, we understand that real estate is a journey—and that personal relationships built on trust are the key to finding your way home. Powered by national scale and global reach, with local market expertise and data-driven insights, we are committed to being a trusted partner on your real estate journey.

More than a century since we were founded in New York City, we have grown to become one of the largest independent residential real estate brokerages in the nation. We have earned our reputation for excellence and integrity—and we empower our agents to embody those values every day.

Drawing on decades of real estate knowledge and the resources that come with our scale and reach, an Elliman agent is an essential advocate, dedicated to guiding you every step of the way.

Douglas Elliman agents belong to a network of real estate professionals spanning key markets across the country. They are colleagues, neighbors and members of the communities where they live and work. They promote local businesses, volunteer their time and forge true partnerships to support the causes they care about.

With over 7,000 agents and more than 100 offices in key markets across the country, we have the reach and resources to promote your property from coast to coast. Our scale enables your agent to leverage a powerful network of referrals and services that puts our national strength to work for you.

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Four Traits Of People Pleasers (And How To Change)

Everyone knows people pleasers—those individuals who do their best to please others, even at their own expense. You might consider yourself a people pleaser. At work, this could mean taking on heavier workloads, agreeing to unreasonable requests or working during vacations.

People pleasers generally don't see anything wrong with their behavior. It's honorable to want to help others and keep the office running smoothly, right? Not exactly. Your people-pleasing tendencies could end up damaging

your professional life, says Kaila Kea-Lewis, a career coach. If you focus on constantly pleasing other people, you may begin to feel stressed, burned out and resentful.

Wondering if you exhibit any people-pleasing traits? Read on. We share Kea-Lewis' examples of common characteristics plus ways to overcome them.

People-pleasing trait: A lack of boundaries. People pleasers have trouble saying “no.” They don't want to make anyone else upset by creating boundaries. However, without boundaries, others will continue to take advantage of you.

What to do: You can put yourself first instead of everyone else by valuing your own time. Kea-Lewis says this could mean only responding to work emails and calls during business hours and using your PTO as often as you need to.

People-pleasing trait: Accepting everything. People pleasers generally say “yes” to every request and project that comes their way. They worry that others will dislike them or exclude them in the workplace if they turn down a request, says Kea-Lewis. This is a problem because it leaves you with little time to yourself and what matters to you.

What to do: Kea-Lewis recommends listing your professional goals and declining anything that doesn't help you achieve them.

People-pleasing trait: Telling people what they want to hear. You can be agreeable to a fault. If you go along with things just to avoid conflict, it sends the wrong idea about you are. It's always best to speak truthfully, even if that means having a difficult conversation.

What to do: When you feel like saying something that will keep you on someone's good side, try to come up with a solution-focused response. Remember that you don't have to go along to get along, Kea-Lewis notes.

People-pleasing trait: Striving for perfection. Overachieving professionals are natural people pleasers. They want to go above and beyond and get everything right. But, pursuing perfection can lead to career dissatisfaction and unnecessary stress, notes Kea-Lewis. When everything has to be perfect, you may miss out on little things that bring you joy.

What to do: You can still strive for excellence but be realistic with yourself. Avoid taking on too much and overextending yourself. And always define your self-worth based on who you are instead of what you can achieve, Kea-Lewis adds.

It can be difficult to break people-pleasing habits, but it's worth the effort. By establishing boundaries, feeling comfortable saying “no” and being honest, even when it's hard, you can begin to prioritize yourself. You'll be happier at work and a more respected colleague and leader because of it.

Source: Kaila Kea-Lewis is a career coach and freelance writer who contributes to outlets such as Entrepreneur, Glassdoor and ZipRecruiter.



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