

PRESIDENT'S MESSAGE



Hello EWI Houston!
 Please click the picture above to view a special message
 from our
 2019-2020 EWI Houston President,
Rebekah Wesley representing Jackson and Company



2019-2020

Officers & Directors

President
 Rebekah Wesley
 Jackson and Company

President Elect
 Margo Faulkner
 Sewell Automotive Companies

Secretary
 Michele Votano
 Atlantic Relocation Systems

Treasurer
 Cindy Baker
 Senterra LLC

Communications
 Kedrienne Day
 University of Houston-Downtown

**Director-at-Large
 B/C/DP**
 Rebecca Bartholomew
 Lockton Companies, LLC

Fundraising
 Erin Brown
 Let It Fly Events, L.P.

Membership
 LaTonya Perez
 Costar Group

Program
 Ginger Rampaul
 GGT Worldwide Services

Sergeant-at-Arms
 Lily Portales
 EOG Resources

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CHAPTER DATES

FALL FUNDRAISER

SATURDAY, NOVEMBER 14, 2020- MORE DETAILS TO FOLLOW

MONTHLY MEETINGS

THURSDAY, OCTOBER 15, 2020 - INSTALLATION OF OFFICERS & DIRECTORS
LD SYSTEMS - 407 GARDEN OAKS BLVD, HOUSTON (77018)

NOTE THIS IS THE 3RD THURSDAY OF THE MONTH

THURSDAY, NOVEMBER 12, 2020 - LOCATION - TBA

THURSDAY, DECEMBER 10, 2020 - LOCATION - TBA

THURSDAY, JANUARY 14, 2021 - LOCATON - TBA

THURSDAY, FEBRUARY 11, 2021 - LOCATION - TBA

THURSDAY, MARCH 11, 2021 - LOCATION - TBA

LUNCH WITH SUSTAINERS

THURSDAY, APRIL 8, 2021 - THE CITADEL

EXECUTIVES' NIGHT

THURSDAY, MAY 13, 2021 - LOCATON - TBA

THURSDAY, JUNE 10, 2021 - LOCATION -TBA

BUSINESS MEETING & PAST PRESIDENTS' NIGHT

THURSDAY, JULY 10, 2021 - LOCATION - TBA

SCHOLARSHIP NIGHT

THURSDAY, AUGUST 12, 2021 - LOCATION - TBA

THURSDAY, SEPTEMBER 9, 2021 - LOCATION -TBA

ANNUAL BUSINESS MEETING

BOARD RETREAT

FRIDAY, OCTOBER 23-24, 2020 - LOCATION TBA

BOARD MEETINGS

TUESDAY, NOVEMBER 17, 2021 @ TBA

TUESDAY, DECEMBER 15, 2021 @ TBA

TUESDAY, JANUARY 19, 2021 @ TBA

TUESDAY, FEBRUARY 16, 2021 @ TBA

TUESDAY, MARCH 23, 2021 @ TBA **THIS IS THE 4TH TUESDAY OF THE MONTH

TUESDAY, APRIL 13, 2021 @TBA

TUESDAY, MAY 18, 2021 @TBA

TUESDAY, JUNE 15, 2021 @TBA

TUESDAY, JULY 13, 2021 @TBA

TUESDAY, AUGUST 17, 2021 @TBA



CORPORATE DATES

PROFESSIONAL DEVELOPMENT

ELEVATING THE CONVERSATION AROUND SELF-EXPRESSION - TISHA HAMMOND
TUESDAY, NOVEMBER 3, 2020 @ 3PM ET

LEADING WITH CLARITY & CONFIDENCE - KELLI THOMPSON
TUESDAY, DEC 1, 2020 @ 3PM ET

LCAM

SEPTEMBER 2021- ALBUQUERQUE, NM

Did you know?

Members in Good Standing

“Many hands make light work.” --John Heywood

As October begins the new EWI year, we would like to encourage all members to be members in good standing this year. We will need every member to participate as we continue our long standing traditions and work to make the most positive impact on our community.

Please review the expectations of a member in good standing below:

II. Membership

1. Member in Good Standing:
A member in Good Standing will be defined as the following:
 - a. Representative must attend six (6) meetings per year
 - b. Member Firm/Individual Member must attend seven (7) meetings per year
 - c. Representative must participate in committee meetings and activities
 - d. Member/Firm must pay dues in a timely manner
 - e. Member must be current on all fees payable to the Chapter
 - f. Representative will donate a minimum of one (1) door prize valued at a minimum of \$50 each fiscal year (October-September).

Thank you in advance for your hands, energy, and time and for making our work light!



Quanex Building Products Corporation	38 years
Landry's, Inc.—Downtown Aquarium	14 Years



Craig Howard	October 2
Heather Hernandez	October 14
Erlinda Quintanilla	October 26
Ginger Rampaul	October 27



Installation of the 2020-2021 Leadership Team

Thursday, October 15, 2020

6:00 PM Networking | 6:30 PM Program

In Person: LD Systems

407 Garden Oaks Blvd, Houston, TX 77018

Venue has temperature checks, sanitizing stations and room for social distancing

Virtually: Zoom Link to be sent after RSVP

MENU

Light bites

Wine generously provided by Let It Fly Events

RSVP

RSVP's due by Sunday, October 11, 2020

\$35 per person for live meeting

\$10 per person for virtual meeting*

*Payment for virtual meeting helps defray the A/V cost for the meeting as well as confirms your attendance which will count towards your expectation to attend a minimum of 6 meetings this year

RSVP online at www.ewihouston.org No reservations or cancellations accepted after Sunday, October 11, 2020
Payment due by Thursday, October 15, 2020
Checks payable to EWI of Houston may be mailed to: Lily Portales, EOG Resources
1111 Bagby Street, Sky Lobby 2
Houston, TX 77002





⇒ Follow/ like **EWI Corporate** on Facebook:

<https://www.facebook.com/EWICorp>

⇒ Follow **EWI Corporate** on Instagram and Twitter:

@EWICorporate

⇒ Follow / Like **EWI of Houston** on Facebook:

<https://www.facebook.com/EWIHouston>

Check out the monthly meeting photos and tag yourself and your member firm

⇒ Click going to each of the monthly meetings in FB Events:

<https://www.facebook.com/events/3278772272194853>

⇒ And invite your network to join you as a guest using the Facebook invite

⇒ Follow / **Like EWI of Houston** on Instagram:

@EWIHouston



ewi **How Member Firms Benefit from EWI: RESULTS**

R RELATIONSHIPS

EWI is an organization that believes in long-term, highly valuable relationships. Member representatives build lasting, sustainable, and ultimately valuable business connections through trust and respect. Your employees form relationships that create associations between your organization and a diversity of other prestigious firms and executives in your city.

E EDUCATION

EWI offers professional development webinars and other resources each year on topics relevant to a member representative's professional and personal growth. Your investment provides affordable access to professionally produced training that would be difficult for many businesses to provide to their employees. To further your investment, member representatives are encouraged and expected to share their learning with other employees.

S SKILLS

EWI member representatives practice strong business ethics and build core skills such as public speaking, effective leadership, mentoring, strategic planning, and even how to effectively and efficiently run meetings with Robert's Rules of Order. There are additional opportunities for growth in EWI through Chapter and Corporate Board service such as preparing and managing a budget, managing a team, conflict resolution, and event planning.

U UNTAPPED POTENTIAL

Participation in EWI quickly raises your firm's visibility among your city's business community. This affords you the ability to promote your products and services to audiences you may not reach otherwise, both locally and throughout EWI's North American network. Your firm will also have the ability to build contacts by hosting Chapter Firm Nights or attending other Firm Nights and various business meetings throughout the year.

L LEADERSHIP

Many EWI member representatives cite leadership opportunities as a driving motivator for their participation. EWI offers a number of ways to build real-world leadership skills through Chapter leadership, Corporate Board participation, our Academy of Leadership program and other initiatives. Additionally, your membership positions your firm and your member representatives as leaders within your business community.

T TANGIBLE RETURNS

The EWI network is motivated to see your member representatives and your firm succeed. Representatives look to one another first when they need a specific product or service. Your firm will be listed in the EWI International Directory, which constitutes a network across the United States and Canada for the exchange of information and business matters. Member Representatives have immediate access to our online community to connect your firm with additional resources by delivering real time accessibility to all members through the EWI Mobile App.

S SUPPORT

Your member representatives will have a support structure of like-minded individuals outside of the office for career advice and other needs. EWI membership also provides you with an opportunity to support and recognize a top-ranking person within your firm by appointing her/him to represent your organization. Lastly, EWI offers your firm a number of ways to support your local community through good works, scholarship programs, and other philanthropic initiatives.



EWI FIRM SPOTLIGHT



on her. on him. on us.

We won't give up on saving lives, on the uninsured or on fundraising.

We refuse to give up on serving women regardless of their ability to pay.

We are not giving up on her, him, on us.

therose.org/notgivingup



Aurora, Breast Cancer Survivor pictured with husband, Gerry



BECAUSE OF YOU, WE DIDN'T GIVE UP

A MESSAGE FROM OUR CEO AND CO-FOUNDER DOROTHY GIBBONS

There has been so much that all of us had to give up since March 2020. Going to work, school, and church, good health, being with friends and loved ones, the list is as long as your arm and different for everyone. Some people lost promising careers or thriving businesses through no fault of their own. Others lost their lives despite the heroic efforts of healthcare providers.

Nothing prepared any of us for what those losses would mean to our daily lives or their toll on our souls. Nothing prepared us for the grief or the fear of what's next or if this pandemic will ever end. We have all had to deal with unimaginable challenges and learn to rely on each other for encouragement and support.

That's why I know that no matter what, *The Rose isn't giving up!*

Our donors are the number one reason that we reopened our doors in May and why The Rose will make it through this pandemic and be stronger on the other side of it. We won't... we can't... give up caring for our patients or helping the uninsured. We're not giving up on offering every woman, regardless of her ability to pay, a chance to live.

LIVES TOUCHED AND SAVED

Fiscal Year 2020

328

Patients were diagnosed

29,328

Patients received care

5,265

Patients were uninsured

153

Uninsured diagnosed

341

Partners hosted mobile sites

5,842

Mobile patients served

CELEBRATING A BREAST CANCER SURVIVOR

Nothing can be scarier than to be told that you may have breast cancer, except if you are uninsured. By the age of 30, Ediana was dealing with Stage 4 invasive breast cancer and was treated with the most aggressive drugs available. It has not been an easy road, but she credits her faith, family, friends, and The Rose for sponsoring her and getting her through her cancer experience. "Because of The Rose I am alive! You gave me life, you gave me hope, and because of you I can dream, and I have a future."





Aurora
Breast Cancer Survivor

She wanted the best

Aurora could've gone anywhere for her care, but she wanted the best so she chose The Rose. She also knew that for every three insured women that choose The Rose for their mammogram, it helps pay for one uninsured woman's mammogram.

Now, as a breast cancer survivor, she has found countless ways to show her support of the organization that she says, "helped saved her life."

Read more of our patient stories:
therose.org/about-us/patient-stories



NOTEWORTHY

Fiscal Year 2020



Received the Platinum Seal of Transparency from GuideStar



Received the highest rating with Charity Navigators



We are a Breast Imaging Center of Excellence

FUNDRAISING OPPORTUNITIES

Breast Cancer Awareness Month 2020



Get involved:

therose.org/notgivingup | therose.org/events

THANK YOU

Dear members and committee of EWI - Houston chapter,

This is Ahmad Sayyedahmad, an EWI ASIST scholarship recipient for the academic years of 2017-2018, 2018-2019, and 2019-2020!

First of all, I hope everyone and their families are safe during these challenging times!

I would like to share with you all that I have successfully graduated Magna Cum Laude from the University of Houston with a B.S. in Chemical Engineering. Currently, I am working at 3M as an Optimized Operations Engineer, where I am combining chemistry, engineering, and technology to improve the quality of life!

As a first generation student, words can not convey my gratitude and appreciation for EWI in helping and assisting me throughout my academic journey to achieve my dreams!

Unfortunately, my graduation commencement was postponed due to COVID-19 so I attached some memories that I have from the scholarship dinners along with my diploma

Thank you once again to everyone on your amazing work to make our community a better place, and I hope that we can stay in touch!

Regards,

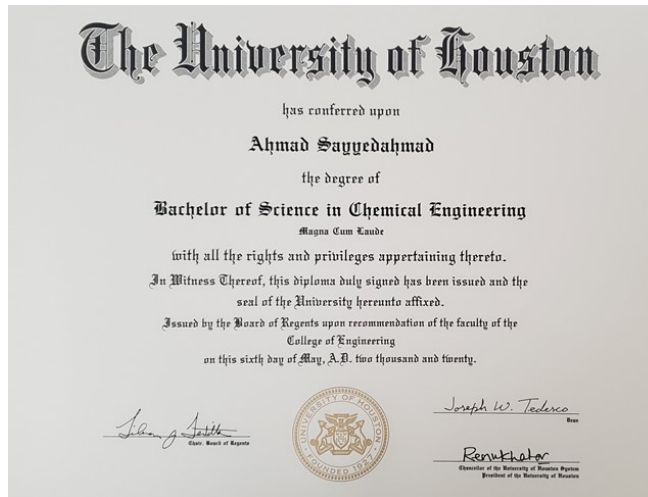
Ahmad Sayyedahmad

UNIVERSITY of HOUSTON

CULLEN COLLEGE of ENGINEERING

B.S. Chemical Engineering | Class of 2020

Ahmad.sayyedahmad@hotmail.com | 832-335-5767



September Meeting Recap — Annual Business Meeting

Kedrienne Day representing University of Houston-Downtown

As with mostly everything we have encountered in 2020, flexibility has been key to continue moving forward this year. The EWI of Houston Annual Business Meeting was no exception. The Annual Business Meeting was held electronically on September 14, 2020 and a quorum was established.

The new slate of officers and committee chairs were electronically voted upon and approved as follows:

2020-2021 Officers

Margo Faulkner, representing Sewell Automotive Companies, was elected for a two-year term in 2019 and will serve as President for 2020-2021.

- President Elect - Shari Schiffman - Douglas Elliman Real Estate - Texas
- Treasurer - Cindy Baker - Senterra, LLC
- Secretary - Sandy Gracia - Transitional Member
- Sergeant-at-Arms - Lily Portales - EOG Resources

2020-2021 Directors

- Communication - Naseeka Cox - Martha Turner Sotheby's International Realty
- Director-at-Large - LaTonya Perez - Costar Group
- Fundraising - Shannon McNair - The Rose
- Membership - Carole Pitts - John Daugherty, Realtors
- Program - Wendy Gonzales - The Plaza Group

I would like to congratulate Rebekah Wesley for an amazing year of leadership and service as our official “pandemic president”! Rebekah lead us through a turbulent year with grace and a smile and additionally set-up Margo Faulkner for a successful 2020-2021 term as president.

Virtual LCAM 2020 Recap



“Unlike past LCAM conferences we have had professional development classes and series of events we did together as a whole. This year’s virtual LCAM, was all about recruiting individuals to EWI. The subjects that were discussed: Mentor match program, Going Beyond the Meeting Room, Membership Recruitment, and Membership Retention. I am not saying that those were bad discussions, not sure if it was the right angle for the entire LCAM. I understand it was free, so perhaps that’s why it was only geared toward recruiting purposes.

Also, the recognition celebration did not mention the representatives for the mid-size nor large size corporations (that was a first)! Not recognizing your representatives but only the firms was not a smart move. Without the representatives you would not have the firms support.

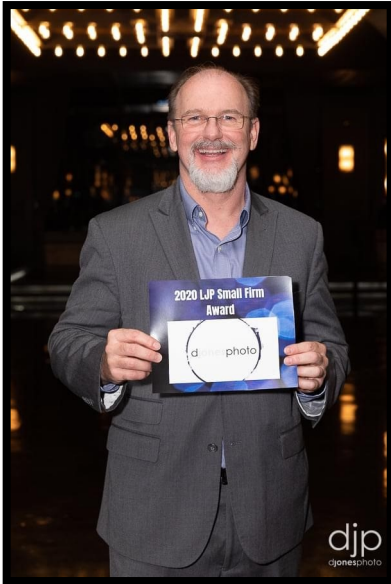
I was thankful that EWI Houston, did win small, midsize, & large firms, along with the Leadership Award. That was definitely a first for Houston!”

Submitted by Rebecca Bartholomew representing Lockton Companies

“LCAM may have looked different this year but it was jammed packed with GREAT information. In the Fundraising breakout session we discussed how chapters are still raising money during a global pandemic. From online smaller auctions, to spring flower sale, by being creative all chapters around the US and Canada were able to stay active with EWI. I enjoyed hearing tips on how to have a successful presentation in a virtual world, looking at the camera, having a plain background and being close to the screen. Zoom LCAM was awesome and I loved chatting with other chapters members but I cant wait till we are all able to gather again.”

Submitted by LaTonya Edmeade representing

Lucille Johnson Perkins Awardees



Small Firm Award
D. Jones Photography



Medium Firm Award
Lockton
Companies, LLC

From Allen Gelwick to Everyone:
Thanks to everyone at EWI for this honor. Each of you make a difference to those you support; EWI enables worthy recipients to pursue their education and career objectives. And for me hearing so many recipients pledge to pay forward is p/o of what is unique to EWI and where I can tell the recipients fee they are now p/o of a community that cares today and hopes to remain connected with each of them.

To: **Everyone**



Large Firm Award
Sewell Automotive Companies



2020 LJP Leadership Award
Rebekah Wesley

PROFESSIONAL DEVELOPMENT

Submitted by Naseeka Cox representing Martha Turner Sotheby's International Realty

The most fulfilling path to success and personal fulfillment comes through the pursuit of your own self-development. The radically successful and happy immerse themselves in self-development and a deep interest in life and relationships.

Through self-exploration they remain openly curious and passionate about their self-education and improvement. They hold the belief that they can only learn if they are willing to risk themselves personally and professionally.

Through life's experiences, good and bad, you become able and ready to be proactive in all your efforts, challenges and successes. You choose to no longer wait for success or happiness or success, you go out and make it happen. Making a commitment to your own development is the first step on the path to living your personal legend.

1. Sense of self.

Self-improvement begins with a keen awareness of who you are, your values, beliefs and the larger purpose you wish to pursue. True satisfaction can only manifest from chasing your own dreams. Life, people and business can be hard and insensitive, so remind yourself that you are more than the sum total of other people's opinions and continue pursuing what is meaningful to you.

The experiences you have in life can only have true meaning when you seek to understand them. To become a pristine student of life is to always remain teachable-ready. Examine how each experience life brings can be used for greater self-knowledge and better decisions going forward. As you gain a more solid sense of who you are you become ready to start planning, designing and pursuing your own identified goals and objectives.

2. Sense of curiosity.

To live successfully, be endlessly curious about all the possibilities your future holds. It is important to have an unquenchable thirst for your advancement and for adventure. Curiosity inspires you to push through the unusually painful trials and errors in your life and business, leading. This type of resiliency is an acquired self-discipline which teaches you to cast your fears aside bringing you to the fullest experience of the adventure's success can bring.

Curiosity creates a longing to know more and do more. It inspires that energy which makes it possible to see all situations as opportunities for your advancement. When you approach life and business with a sense of adventure, there is no situation, however limiting, physically or economically, which cannot be filled to the brim with the interest and curiosity of how it will all work out.

Without a sense of curiosity, it is impossible to grow.

Continued.....

3. Sense of direction.

The more you develop yourself the more pristine you become in achieving what you want. This clarity makes decision-making easier because having a direction improves your ability to prioritize. You know which objectives are important in the short term and which are necessary for your long term. With a sense of direction, you become focused and effective.

There is nothing more organizing to an effort than being focused. Direction provides commitment. It is difficult to commit to something that has no foreseeable future or path. If you are filled with doubt and a lack of clarity there is no way to launch your ideas. Self-development gives you direction, and thereby, the commitment to achieve your ends.

4. Sense of follow through.

Knowing what you want to achieve makes it easier for you to see the benefits of taking action. Even when the tasks at hand are not enjoyable, seeing the benefit of following through on them, will make it easier to motivate yourself into taking the necessary actions to achieve your set goals. There is much truth in the saying, *when there is a will there is a way*.

When you are committed to personal development, you always find a way to develop the necessary will. Your idea of success and the vision of what that will look like is where you grab your incentive to always follow through.

5. Sense of urgency.

A sense of urgency drives inspiration. Urgency creates the mindset to work as if your life depends upon it, especially if you have fewer resources than others. When you are the underdog you will dig deep inside yourself for the advances you need in order to thrive.

Urgency causes you activate quickly when making decisions. You get out of your routine and do something different. It motivates you to get results quickly and efficiently, but it does not eliminate assessment. If want to produce getting results faster you must assess what is and what is not working, then eliminate the efforts which have been identified as wasteful. Keep in mind it is easier to steer a moving object, so if you realize you have made a poor decision, a sense of urgency allows you to adjust. If you wait too long you miss opportunities and chances.

Continued.....

6. Sense of resiliency.

There will be tough times in life and business. When tough times occur, you need the skills and attributes to deal effectively with them. Personal development cannot prevent all bad things from occurring, but it helps you deal with obstacles as they surface.

Resiliency teaches you never to view any challenge as the end of the world.

Resilience allows you the patience, awareness and fortitude to continue moving forward, even if that means completely changing course.

Self-development deepens your maturity to trust that everything happens for reasons which can only be in line with your best interest. With this type of mindset, there is no obstacle that will hold you back. You will have greater confidence, pliability, and the personal and interpersonal skills to cope with any obstacle you face in climb up the ladder of success.

7. Sense of connectedness.

Relationships can be double-edged swords. They either lift you up or drag you down. They either bring you closer to your goals or push you further away. When you improve your personal development, you are better able to see which relationships and partnerships are worth investing in and which you need to cut loose. This type of self-awareness gives you the skills to make the best of the relationships which have a positive impact on your life, your business and your overall success.

If you aren't learning, then you aren't living. Make the commitment to invest in your greatest resource – You. Many people are put off by personal development because it viewed as a weakness or something which shows you do not already possess the skills necessary for success. If you assume you already it all, you will not be happy or successful. The greatest achievers in life and business know the key to success is their ability to manage themselves in a variety of situations. That ability comes through personal development.



CONNECTIONS | CAREERS | COMMUNITY

EWI of Houston Vision Statement

EWI of Houston aspires to be the premier business organization of choice for member firms and their key individuals. Recognized by the Houston community as an avenue to achieve personal and professional excellence, every activity of the Houston Chapter will fulfill at least one of the objectives of the EWI Mission Statement.

Our Mission

EWI brings together key individuals from diverse businesses for the purpose of promoting member firms, enhancing personal and professional development, and encouraging community involvement.

Our Strategic Goals

- To strengthen, expand, and broaden membership.
- To provide member firms with meaningful benefits.
- To actively promote education for all representatives.
- To achieve a high level of community visibility through service.

Our Vision

To enhance professional growth and development within a diverse group of women while empowering them to make a difference as they inspire others.

EWI of Houston Connect Newsletter

**Feature your firm in a monthly Firm Spotlight!
Have news? Share it in the Connect Newsletter!**

Contact:

Kedrienne Day, 2019-2020 Communications Director
713.226.211
dayk@uhd.edu

Submission deadline: 3rd Friday of each month.

EWI Corporate Office

1288 Summit Avenue,
Ste. 107, PMB124
Oconomowoc, WI 53066

Direct: 262-269-5625
you may also text this number as it is a cell phone!

www.ewiconnect.com
ewi@ewiconnect.com
ewiconnectut.memberzone.com



2019-2020 BOARD OF DIRECTORS



PRESIDENT
Rebekah Wesley
 Jackson and Company
rwesley@jacksonandcompany.net
 713.523.5780



TREASURER
Cindy Baker
 Senterra LLC
cindyb@senterrallc.com
 713.965.2909



COMMUNICATIONS DIRECTOR
Kedrienne Day
 University of Houston-Downtown
dayk@uhd.edu
 713.226.5211



PRESIDENT ELECT
Margo Faulkner
 Sewell Automotive Companies
mfaulkner@SEWELL.com
 281.492.5812



SERGEANT-AT-ARMS
Lily Portales
 EOG Resources
lportales@eogresources.com
 713.571.3956



FUNDRAISING DIRECTOR
Erin Brown
 Let It Fly Events, L.P.
erinrbrown@gmail.com
 832.962.4551



PROGRAM DIRECTOR
Ginger Rampaul
 GGT Worldwide Services
grampaul@globalgroundtransport.com
 713.400.2019



MEMBERSHIP DIRECTOR
LaTonya Perez
 Costar Group
latonyaedmeade22@gmail.com
 346.266.6932



DIRECTOR-AT-LARGE
Rebecca Bartholomew
 Lockton Companies, LLC
rbartholomew@lockton.com
 713.458.5431



SECRETARY
Michele Votano
 Atlantic Relocation Systems
michele.votano@atlanticrelocation.com
 936.760.9655

ADVISORS



Kay Bart
 Skerl & Associates
kbart@bartcohou.com
 713.825.2750
 Past President 2003



Linda Petticrew
 Shell Energy Resources Company
linda.petticrew@shell.com
 832.337.3121
 Past President 2016



Jessica Sebesta
 Topgolf Houston-Spring
J_witek@yahoo.com
 281.602.3357
 Past President 2019



2019-2020 LEADERSHIP TEAM



ASIST
Carole Pitts
John Daugherty, Realtors
carolep@johnndaugherty.com
281.844.0494



EXECUTIVES' NIGHT
Barbara Stokes
Amegy Bank N.A.
barbara.stokes@amegybank.com
713.232.2114



PHILANTHROPY
Open Position



BYLAWS
Cindy Joutraw
CenterPoint Energy, Inc.
cindy.joutraw@centerpointenergy.com
713.207.5706



HISTORIAN
Liz Palacios
Hilcorp Energy Company
lpalacios@hilcorp.com
713.558.3366



PROFESSIONAL DEVELOPMENT
Naseeka Cox
Martha Turner Sotheby's International Realty
naseeka.cox@sothebyshomes.com
713.558.3366



COURTESY
Shari Schiffman
Douglass Elliman Real Estate
shari.schiffman@elliman.com
281.652.5588



HOSPITALITY
Patti Strawther
James J. Postl Interests
patti.strawther@shell.com
713.222.7333



PUBLIC RELATIONS/
SOCIAL MEDIA
Erica Perez
FIRST
eperez@firstinspires.org
832.287.3402



DIRECTORY
Shannon McNair
The Rose
smcnair@therose.org
713.503.8577



MENTOR/ RETENTION
Mary Margaret Carroll
MMCarroll & Associates
mmcarroll1@msn.com
713.263.7005



STRATEGIC PLANNING
Marji Zamora
Speedy Printing-Katy Freeway
marji@speedyprintingtx.com
713.942.1511



EWISP
Elisa Garcia
Houston First Corporation
egarcia@visithouston.com
713.853.8918



NOMINATING
Jessica Sebesta
Topgolf Houston-Spring
jessica.sebesta@topgolf.com
281.602.3357



WEB
Donna Turner
Quantum Energy Partners
dturner@quantumep.com
713.452.2187



EWISP Co-Chair
Analisa Terrell
Houston First Corporation
analisa.terrell@houstonfirst.com
713.853.8076



PARLIAMENTARIAN
Linda Petticrew
Shell Energy Resources Company
linda.petticrew@shell.com
832.337.3121



OFFICIAL PHOTOGRAPHER
David Jones
D. Jones Photography
info@djonessphoto.com
713.202.3633

